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IMPORTANT TO YOU

Mr. Seedsman, Mr. Florist, Mr. Nurseryman and Mr. Grower

BETTER TIMES ARE JUST AHEAD prepare for a good spring season by liberally stocking the bulbs you need now.

USE YOUR CREDIT (see terms below), order early so as to have the bulbs on hand to do business with when your customers are ready to buy. You cannot do business without stocks. Your customers will go elsewhere.

STOCK PLENTY OF NOVELTIES to create interest. Everybody is tired of the old common varieties. Give them something different with good service and they will be happy to pay you better prices.

PLANTING TIME is here again. **BUY** while the selection is good and remember we will give the same personal attention whether the order is for \$5.00 or \$500.00.

12 HOUR Shipping Service for April This Season. We are ready—rush us. To save confusion and extra correspondence mention second choice when ordering if you have same. **DEPEND ON HUNTER** for your full requirements.

HUNTER'S Final 1931 Trade List

Chas. E. F. Gersdorff
1825 No. Capitol St.
Washington, D. C.

Sec. 435½ P. L. & R.

U. S. POSTAGE

PAID

DOWAGIAC, MICH.

Permit No. 12

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JUL 1 1931 ★

U. S. Department of Agriculture.

POSTMASTER:

If Unable to Deliver, Return Postage Guaranteed

By GEO. W. HUNTER—Grower

R. F. D. No. 4, Dowagiac, Mich.

Please Note Terms and Conditions of Sale:

With these prices all previous quotations are withdrawn.

All Bulbs are sold f. o. b. Dowagiac, Michigan, and travel at risk of purchaser.

All Bulbs offered in this list are healthy, true-to-name, and strictly up to size. We do not substitute without permission. Mention second choice in ordering if you have same.

Delivery on demand. We ship daily. If you want a rush order designate same on your order.

All bulbs are offered subject to prior sale and to any or all contingencies beyond our control.

5% discount cash with order; 2% 10 days; net 60 days. Cash with order or satisfactory references required from unknown correspondents.

We especially invite charge accounts from those entitled to this service. To avoid delay send one bank reference and two trade references with first charge account order.



Try a Few of the Many Novelties Offered

GEORGE W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

Pink and Rose-Pink Hues

	Per 100 Bulbs					
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
America—(f), mid-season	\$	\$	\$1.50	\$1.00		
ANNIE LAURIE—(f), late mid-season	6.00	4.75	3.50	2.25	\$1.50	\$1.00
APPLEBLOSSOM—(P), new, tall, late		5.50	4.25	2.75	2.00	1.25
CRINKLES—extra ruffled, pink		10.00	8.00	6.50	4.00	2.50
Dr. W. Van Fleet—(f), tall, early	2.50	2.00	1.50	1.00		
E. J. Shaylor—(f), ruffled, second early			1.50	1.00		
Evelyn Kirtland—tall, pink			1.75	1.25		
Eugene Lefebvre—blotched, extra	Withdrawn—Sold out for Season					
GIANT NYMPH—popular, mid-season	4.00	3.00	2.25	1.50		
Le Marechal Foch—(f), large, early	2.50	2.00	1.50	1.00		
Longfellow—new, midseason	Withdrawn—Sold out for Season					
Miss Madison—large, late	2.50	2.00	1.50	1.00		
Mona Lisa—ruffled, mid-season		2.00	1.50	1.00		
MRS. DR. NORTON—(f), early mid-sea.		2.40	1.75	1.25		
MRS. FRANK PENDLETON—(f) 1 m-sea	2.50	2.00	1.50	1.00		
Mrs. P. W. SISSON—new, valuable	7.25					
MYRTLE—(f), dainty, early	4.00	3.00	2.25	1.50	1.25	.75
Panama—(f), late			1.50	1.00		
PEARL OF CALIFORNIA—many open	Withdrawn—Sold out for Season					
Pink Wonder—mammoth, mid-season		2.40	1.75	1.25		
Rose Glory—ruffled, mid-season			1.50	1.00		
Rosemary—novelty, mid-season	2.50	2.00	1.50	1.00		
Ruffled America—ruffled, late mid-season	2.50	2.00	1.50	1.00		
Wilbrinck—(f), extra early			1.50	1.00		
Youell's Favorite—dependable, late	2.50	2.00	1.50	1.00		

Salmon-Pink, Orange, Orange-Pink Hues

Alice Tiplady—(f), second early	\$	\$2.00	\$1.50	\$1.00		
BETTY NUTHALL—extra tall, late	Withdrawn—Sold out for Season					
Catherine Coleman—new, late	Withdrawn—Sold out for Season					
COPPER BRONZE—(f), extra novelty	7.25	5.50				
Fay Lanphier—large, mid-season		4.75	3.50	2.25		
Gretchen Zang—(f), standard late		2.00	1.50	1.00		
Halley—(f), extra early	2.50	2.00	1.50	1.00		
Jean du Tailles—late, extra	Withdrawn—Sold out for Season					
LOS ANGELES—(f), second early		2.00	1.50	1.00		
Maidensblush—(f), extra early	2.50	2.00	1.50	1.00		
MARSHALL FOCH—(K), mid-season		3.00	2.25	1.50		
MRS. H. E. BOTHIN—ruffled, late			2.25	1.50		
MRS. LEON DOUGLASS—mam. novelty		4.00	3.00	2.00		
Nancy Hanks—(f), orange-pink		4.75	3.50	2.25	\$1.50	
Odin—(f), second early		2.00	1.50	1.00		
ORANGE QUEEN—(f), second early	5.00		3.00	2.00	1.35	\$.85
PHAENOMEN—novelty, early	7.25	5.50	4.25	2.75		
Prince of Wales—popular, early		2.40	1.75	1.25		
THE VAMP—desirable, early novelty	4.00	3.00	2.25			
Tycko Zang—late mid-season	4.00	3.00	2.25	1.50	1.25	.75
VIRGINIA HALE—late mid-season	6.00	4.75	3.50	2.25	1.50	1.00
W. H. PHIPPS—novelty, late		5.50	4.25	2.75	2.00	
Zona—(f), novelty prim	10.00	8.00	6.00	4.00	3.00	2.00

25 Bulbs at the 100 Rate.	The Following Quantity Rates Will Apply:	Prices of other varieties on application State your exact wants.
	250 Bulbs at twice the 100 rate.	
	500 Bulbs at 4 times the 100 rate.	
	1000 Bulbs at 8 times the 100 rate.	

Note the Many Novelties—They Will Build Business for You

GEORGE W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Mich.

Your favorite flower
—the *Campanula*

Mechanically Graded, Hand Selected Stock

Dark Red, Red, Scarlet, Orange-Red Hues

Per 100 Bulbs

	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
AFLAME—large, novelty prim	Withdrawn—Sold out for Season					
Caruso—(f), novelty, early		\$ 4.75	\$ 3.50	\$ 2.25	\$1.50	\$1.00
Chateau Thierry—(f), mid-season			1.50	1.00		
Crimson Glow—(f), mid-season		2.00	1.50	1.00		
DR. F. E. BENNETT—mid-season	\$ 6.00	4.75	3.50	2.25	1.50	1.00
Firy Knight—early mid-season		2.40	1.75	1.25		
Goliath—dark red, early mid-season	4.00	3.00	2.25	1.50		
HERBSTZAUBER—novelty, late		10.00	8.00	6.50	4.00	2.50
KARL VOLKERT—(f), extra early		2.40	1.75	1.25	1.00	.60
KRELAGE'S FAVORITE—(f) extra early	3.00	2.40	1.75	1.25	1.00	
Mrs. Francis King—(f), standard late	2.50	2.00	1.50	1.00		
PERSIA—black-red, mid-season		3.00	2.25	1.50		
PFITZER'S TRIUMPH—new, mammoth		16.00				
Rajah—mid-season, extra good		5.50	4.25	2.75		
SCARLET PRINCEPS—(f), mid-season	2.50		1.50	1.00		
Splendor—wine-red		3.00	2.25			
Red Barney—(f), bright, large, early	20.00	16.00	12.00	8.00	6.00	4.00

Mauve, Lavender-Blue, Light Violet Hues

Per 100 Bulbs except as noted

Alt-Wien—rare novelty	Each	\$ 1.00	\$.80	\$.65		
Berty Snow—recent introduction	Withdrawn—Sold out for Season					
BYRON L. SMITH—standard, sec. early		3.00	2.25	\$ 1.50	\$1.25	\$.75
Blue Orchid—mid-season		5.50	4.25	2.75	2.00	
CAPT. BOYNTON—(f), large, mid-season	6.00	4.75	3.50	2.25		
Catherina—(f), tall, early mid-season		3.00	2.25	1.50		
Geraldine Farrar—lavender-violet	Withdrawn—Sold out for Season					
Herada—(f), standard mid-season		2.00	1.50	1.00		
HEAVENLY BLUE—novelty	Withdrawn—Sold out for Season					
Jane Addams—extra large	Withdrawn—Sold out for Season					
Magic—extra early	7.25	5.50	4.25			
Mary Frey—(f), new, second early	Withdrawn—Sold out for Season					
Mary Fennell—second early			2.25	1.50		
MAD. von KONIJNENBURG—(f) novelty	20.00	16.00	12.00	8.00		
MINUET—popular exhibition	12.50					
MRS. F. C. PETERS—(f), late		3.00	2.25	1.50	1.25	
MR. MARK—popular standard		4.25	3.25			
Muriel—tall, mid-season	Withdrawn—Sold out for Season					
Ocellus—rare novelty, early mid-season	25.00	20.00	16.00			
Rev. Ewbank—(f), early		4.75	3.50			
RUTH HUNTINGTON—late mid-season	5.00		3.00	2.00	1.35	
The Orchid—(f), new type, very useful	Withdrawn—Sold out for Season					

Violet-Blue, Violet, Purple Hues

Aida—early novelty	Each	\$.50	\$.40	\$.30		
BARON J. HULOT—violet-purple	Withdrawn—Sold out for Season					
DRAMA—large novelty	Each	1.00	.80	.65		
Henry Ford—(f), mid-season			3.00	\$2.00	\$1.35	
Jacoba van Beieren—mid-season	5.00	4.00	3.00	2.00		
MRS. JULIUS ROSENWALD—rare, extra	Withdrawn—Sold out for Season					
PAUL PFITZER—(f), ruffled, ea. mid-sea.		16.00	12.00	8.00	6.00	
PURPLE GLORY—popular ruffled	Withdrawn—Sold out for Season					
Purple Perfection—late mid-season	7.25	5.50	4.25	2.75		
VEILCHENBLAU—early mid-season		16.00	12.00			
Violet Glory—(f), second early			2.25	1.50	1.25	

25 Bulbs at the 100 Rate.	The Following Quantity Rates Will Apply:	Prices of other varieties on application State your exact wants.
	250 Bulbs at twice the 100 rate.	
	500 Bulbs at 4 times the 100 rate.	
	1000 Bulbs at 8 times the 100 rate.	



Try a Few of the Many Novelties Offered

GEORGE W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

Cream, Buff, Yellow Hues

	Each	Per 100 Bulbs except as noted					
		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Cadillac—novelty, rare		Withdrawn—Sold out for Season					
Fortuna—novelty, extra early		\$20.00	\$16.00				
GOLD EAGLE—(f), extra early		7.25	5.50	\$4.25			
GOLDEN DREAM—popular late			5.50			2.00	
GOLDEN FRILLS—(f), early ruffled		7.25	5.50	4.25			
GOLDEN MEASURE—(f), mid-season		5.00		3.00		1.35	
Mary Stearns Burke—late		5.00	4.00	3.00	2.00		
Ming Toy—(f), early, extra		Withdrawn—Sold out for Season					
Morning Glory—mid-season			4.75	3.50	2.25		
Niagara—late mid-season				2.25	1.50		
Obelisque—large novelty		12.50	10.00	8.00			
Pfitzer's Yellow Wonder—second early		12.50	10.00	8.00			
Schwaben—(f), standard late				1.75	1.25		
SOUVENIR—(f), splendid early		2.50	2.00	1.50	1.00	.75	
Starbright—(f), second early		7.25	5.50	4.25	2.75	2.00	

Cream, Blush, White Hues

CARMEN SYLVA—mid-season	\$ 4.00	\$ 3.00	\$2.25	\$1.50	\$1.25
EUROPA—late exhibition		8.00	6.00	4.00	
FERN KYLE—(f), ruffled, mid-season		3.00	2.25	1.50	1.25
HENRY C. GOEHL—popular ea. mid-sea.			4.75		
HOLLYHOCK—ruffled, early mid-season	12.50	10.00			
Imperator—late, mid-season	7.25	5.50	4.25		
L'Immaculee—(f), early mid-season	3.00	2.40	1.75	1.25	
Lily White—(f), early	2.50	2.00	1.50	1.00	
Maine—tall, mid-season			1.75	1.25	1.00
MARIE KUNDERD—(f), ruffled, early	Withdrawn—Sold out for Season				
Mary Pickford—(f), popular early		2.00	1.50	1.00	
Peace—(f), standard late	2.50	2.00	1.50	1.00	.75
VAUGHAN'S WHITE—large, dependable			4.75		
Vesta Tilly—(f), early		2.00	1.50	1.00	
WHITE BEAUTY—early exhibition	12.50	10.00	8.00		
White Butterfly—(f), desirable prim	7.25		4.25	2.75	
YVONNE—(f), excellent, early	7.25	5.50	4.25	2.75	2.00

Rose-Red, Tyrian and Smoky Hues

Chocolate Queen—new, extra	\$10.00	\$ 8.00	\$6.00	\$4.00	\$3.00
DR. NELSON SHOOK—Tyrian rose	Withdrawn—Sold out for Season				
Emile Auburn—smoky novelty	Withdrawn—Sold out for Season				
John T. Pirie—almost brown	Withdrawn—Sold out for Season				
MARMORA—outstanding novelty	Withdrawn—Sold out for Season				
Mrs. Geo. W. Moulton—rose-red, mid-sea.		2.00	1.50	1.00	
Mrs. Wm. Kent—novelty, late mid-season	5.50	4.25	3.25	2.10	
ROMANCE—(f), smoky, mid-season	4.00	3.00	2.25	1.50	
ROSE ASH—smoky, mid-season	4.00		2.25	1.50	
TARO—American beauty	Withdrawn—Sold out for Season				

25 Bulbs
at the
100 Rate.

The Following Quantity Rates Will Apply:

250 Bulbs at twice the 100 rate.
500 Bulbs at 4 times the 100 rate.
1000 Bulbs at 8 times the 100 rate.

GEO. W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Michigan

